

MINUTES OF THE CROQUET SA BOARD MEETING HELD ON MONDAY,
11th October, 2021 AT 5PM AT HUTT ROAD.

| | | |
|----|---------------------------------|--|
| 1. | | Welcome |
| 2. | | Present President – Lyn Parnell Vice President – Ansi Baumanis Treasurer – Geoff Crook AC Director – Roger Buddle GC Director – Joan Glastonbury Minute Secretary – Trish Fazackerley |
| 3. | | Apologies – Nil |
| 4. | | Conflict of Interest No Conflicts |
| 5. | | Confirmation of the Minutes of Meeting held on 20th September 2021. Moved by the AC Director and Seconded by the Treasurer that the Minutes be adopted and approved. |
| 6. | 6.1 6.2 6.3 6.4 6.5 | Business Arising ISS Adelaide – Sept 22. The GC Committee recommended dates to be the 7 th to 18 th September, 2022. These dates were approved by the Board. Policy Documents. The Board has approved the following policies: Definitions, Board Charter, South Australian Croquet Association Croquet Committees, Policy Set – Board Policies comprising: Board Member Induction Policy, Declaration Policy, Honoraria and Expenses Policy. The Operating Policies require more work and will be resubmitted to a future Board meeting. The risk management policy will be incorporated into the work health and safety policy, and a new risk management policy developed. The Hot weather policy will be re-drafted to focus more on a risk management approach. Grant Programme to Clubs. Form approved subject to a change to small club definition to be 20 members or less. Application form to be sent to all eligible clubs. State Uniform and Logo. Logos have been sent out to State Squads and we are awaiting feedback. Presentation Day. Scheduled for Saturday 11 th December, 2021, subject to COVID restrictions. |
| 7. | | AC Director Report was tabled and discussed. Moved that the report be accepted AC Director second GC Director. |
| 8. | | GC Director Report was tabled and discussed. Moved that the report be accepted GC Director second AC Director. |
| 9. | | Treasurer Report was tabled and discussed. Moved that the report be accepted Treasurer second AC Director. |

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| | | The Board approved the recommendation that a SARC Activity- Inclusive Communities grant application be submitted. |
| 10. | | General Business AGM Organisation – Administrative Officer to write to clubs to confirm delegate attendance to ensure we have a quorum. |
| 11. | | Any other Business The Administrative Officer suggested that the sport lobby government to introduce a sport voucher scheme for Seniors, similar to the scheme for primary school children. The Board supported this suggestion. |

ACTION LIST

| | | |
|-----|---|-------------|
| 6.1 | Letter to be sent to Peter Freer confirming the dates of the ISS | Trish |
| 6.1 | Submit Tournament Expenses | Geoff |
| 6.2 | Redrafting of the Hot Weather Policy | Geoff |
| 9.1 | Apply for SARC Activity- Inclusive Communities grant. | Geoff / Ken |
| 10 | Write to clubs to confirm delegate attendance to ensure we have a quorum. | Trish |
| 11 | Lobby government to introduce a sport voucher scheme for Seniors | Trish |

SOUTH AUSTRALIAN CROQUET ASSOCIATION INCORPORATED



BOARD MEETING

FOR DISCUSSION

Treasurer's Report

Author(s):

Geoff Crook

Date Paper Written / Last Updated:

9 October 2021

Date of Meeting:

11 October 2021

Recommendation(s):

That the Board discuss the *SARC Activity - Inclusive Communities Grant* opportunity

Purpose:

To provide the Treasurer's report to the Board

Background:

This is a standing agenda item.

Discussion:

1. Grant opportunity

The SARC Activity - Inclusive Communities Grant is open for applications until 15 November 2021. I think we could put together a compelling argument to target the vulnerable women and unemployed cohorts to be trained in and play croquet at

selected regional clubs. (and maybe city clubs too) The grant could be used for advertising and promotion, a payment to the club for hosting the training component (say a rolling program of 6 week courses?) and possibly a subsidized membership of the club.

Further details of the grant can be found at the link below.

[HUB MASTER TEMPLATE V1 December 2018 \[Grant opportunity name\] Guidelines \(communitygrants.gov.au\)](#)

This item is for discussion and I seek the views of the Board on making an application.

2. ACA Discussion Forum

Since the last Board meeting, I attended the ACA Discussion Forum which is an annual event for the ACA Board to discuss critical issues with member states.

The main item on the agenda for SA was consideration of a reduced ACA affiliation fee for Country Casual members.

I explained the profile of this type of member and asked what benefits the ACA provided to this class of member, and also explained that in SA our country clubs are largely struggling to attract and retain members, and that a reduction in fees would help some of these clubs to retain their casual players.

The response from the other States (with the exception of Queensland who felt it would be too expensive) was disappointing. Comments ranged from “You play, you pay”, “SA should look at its own expenditure first” and “SA should better explain the benefits of ACA membership” – ironic as the question I posed was what are these benefits for this class of member, and so far no-one has been able to answer this question.

I am still keen on canvassing the views of the SA Croquet community on this subject.

The other rather alarming development was the notion that a new member should pay a full ACA registration fee no matter when during the year they join a club. I expressed opposition to this as we currently don’t impose such a fee on new members. The ACA Board will consider this issue further.

The chair also sought feedback on whether ACA competitions should only be open to double vaxed competitors, and after discussion it was ultimately agreed that the local health advice would be followed.

3. Accounts to 30 September 2021

Legacy issues

A review of the balance sheet identified a number of legacy issues as follows:

a. PAYG Withholding Payable

The opening balance on this account was \$5,834.29, with a payment of \$8,914 made to the ATO on 3 July 2021, a difference of \$3079.71. This turned out to be reporting of tax related to the October 2020 period twice, resulting in an overpayment of \$728. The BAS statement has been revised and this amount will be deducted from our next BAS payment.

The remaining amount relates to the opening balance from July 2019 being omitted from the general ledger. Correcting this has lead to a P&L charge of \$2,351.71 posted to Wages and Salaries Expenses, although there is no cash impact.

b. GST

The GST collected account was out of balance with the last BAS return by \$5,490.46 and the GST paid account was out of balance by \$4,736.93.

This was mainly due to a mis-posting of the ATO payment In May 2019, which accounted for \$5,268. The balance relates to unreported output tax and over-claimed input tax which has been corrected in the latest BAS return, resulting in an additional payment of GST of \$753.33.

c. Superannuation Payable

In August we were contacted by the ATO regarding late payment of the March 2021 quarter super. My understanding from discussions with Ron is that there were delays caused by the change in Treasurer and being able to access the ATO BAS portal.

Consequently, we have been subject to a Superannuation Guarantee surcharge, amounting to \$107.14. This constitutes interest on the unpaid amount and the ATO waived any further penalties.

It's fair to say that these issues have taken a significant amount of time to resolve. To help ensure that we have no future GST issues, a control account has been established so that payments to the ATO can easily verified to the Balance sheet.

Profit and Loss

The Profit and Loss statement against budget is provided for the 3 months ended 30 September 2021.

A summary of variances is provided in the table below:

| | YTD variances | | |
|---|----------------------|---------------------|----------------------|
| | Timing | Permanent | Total |
| Budgeted (Surplus) for year | | (\$6,766.84) | |
| Member income - Metro | (\$20,861.37) | - | (\$20,861.37) |
| Member income - Country | (\$7,322.72) | - | (\$7,322.72) |
| Hutt Rd income - AC | \$1,685.25 | (\$232.72) | \$1,452.53 |
| Hutt Rd income - GC | \$450.32 | (\$1,420.06) | (\$969.74) |
| Hutt Rd income - Other | (\$383.59) | \$5.09 | (\$378.50) |
| Grant Income | - | - | - |
| Hutt Rd costs - Lawn and maintenance | (\$3,300.03) | \$1,648.64 | (\$1,651.39) |
| Hutt Rd costs - Rent and Utilities | (\$2,595.78) | (\$204.55) | (\$2,800.33) |
| Hutt Rd costs - Events | (\$4,395.74) | \$397.70 | (\$3,998.04) |
| Hutt Rd costs - Equipment | (\$1,143.27) | - | (\$1,143.27) |
| Registration/Affiliation | (\$328.64) | - | (\$328.64) |
| Governance costs - Administration | (\$1,631.63) | \$2,642.73 | \$1,011.10 |
| Governance costs - Advice and Insurance | (\$3,300.00) | (\$10.00) | (\$3,310.00) |
| Insurance costs | - | - | - |
| Player development costs | (\$600.00) | (\$104.54) | (\$704.54) |
| Volunteer support costs | (\$5,004.00) | \$59.91 | (\$4,944.09) |
| Elite pathway costs | (\$1,054.55) | \$237.77 | (\$816.78) |
| Sport Development costs | - | - | - |
| Total variances | (\$49,785.75) | \$3,019.97 | (\$46,765.78) |
| Forecast (Surplus) for year | | (\$3,746.87) | |

Variances are categorized as timing or permanent. Timing variances relate to items in the P&L that are expected in the budget but at a different time. For example some registration fees were invoiced in September whereas the budget wholly expects these in October, and so these variances have no impact on the expected year end result.

Permanent differences are items in the P&L that are different to the budget.

For example, the Wages and Salaries charge identified above in "Legacy Items" was not budgeted and so will reduce the forecast year end surplus.

There is an element of judgement in categorizing variances, particularly with event income, and so these may be recategorized as more information becomes available. In addition, some of the current timing differences may convert to permanent differences. For example, a 7% reduction in members was budgeted, and this is currently running at 6%, so once all registrations information has been received, a permanent variance will be recorded.

Balance Sheet

The Balance sheet as at 30 September 2021 is attached.

Trade debtors are high this month as a number of clubs were invoiced for registration fees towards the end of September.

Accruals relate to September lawn and hedge care and Audit fees.

Forecast

The budget graphs have been attached, together with the equivalent year end forecast graphs, based on the impact of the permanent variances identified above.

The reduction in surplus of \$3k is largely attributable to the legacy wages charge and unbudgeted general maintenance of \$1k.

Balance Sheet

As of September 2021

ABN: 62 267 815 857

Email: finance@sacroquet.com.au

Assets**Current Assets****Bank Accounts**

| | |
|-------------------------------|-------------|
| BSA Trading Account | \$34,489.49 |
| BSA Savings Account | \$78,120.13 |
| BSA Term Deposit Lawns | \$40,000.00 |
| PCCU Business On line Account | \$11,255.44 |
| PCCU Business Access Account | \$680.25 |
| Petty Cash/Cash On Hand | \$437.15 |

| | |
|---------------------|--------------|
| Total Bank Accounts | \$164,982.46 |
|---------------------|--------------|

Other Current Assets

| | |
|---------------|-------------|
| Trade Debtors | \$24,753.00 |
| Inventory | \$544.00 |

| | |
|----------------------------|-------------|
| Total Other Current Assets | \$25,297.00 |
|----------------------------|-------------|

| | |
|----------------------|--------------|
| Total Current Assets | \$190,279.46 |
|----------------------|--------------|

| | |
|--------------|--------------|
| Total Assets | \$190,279.46 |
|--------------|--------------|

Liabilities**Current Liabilities****GST Liabilities**

| | |
|---------------------|------------|
| GST Control Account | \$6,930.00 |
|---------------------|------------|

| | |
|-----------------------|------------|
| Total GST Liabilities | \$6,930.00 |
|-----------------------|------------|

Payroll Liabilities

| | |
|--------------------------|-----------|
| PAYG Withholding Payable | -\$728.00 |
|--------------------------|-----------|

| | |
|---------------------------|-----------|
| Total Payroll Liabilities | -\$728.00 |
|---------------------------|-----------|

Other Current Liabilities

| | |
|---------------------|------------|
| Trade Creditors | \$726.55 |
| Accruals | \$4,069.09 |
| GC State Team Funds | \$5,200.00 |

| | |
|---------------------------------|------------|
| Total Other Current Liabilities | \$9,995.64 |
|---------------------------------|------------|

| | |
|---------------------------|-------------|
| Total Current Liabilities | \$16,197.64 |
|---------------------------|-------------|

| | |
|-------------------|-------------|
| Total Liabilities | \$16,197.64 |
|-------------------|-------------|

| | |
|------------|--------------|
| Net Assets | \$174,081.82 |
|------------|--------------|

Equity

| | |
|------------------------------|--------------|
| Retained Earnings | \$121,349.92 |
| Current Year Surplus/Deficit | \$52,731.90 |

| | |
|--------------|--------------|
| Total Equity | \$174,081.82 |
|--------------|--------------|

This report includes Year-End Adjustments.

Profit & Loss [Budget Analysis]

July 2021 To September 2021

ABN: 62 267 815 857

Email: finance@sacroquet.com.au

| | Selected Period | Budgeted | \$ Difference | % Difference |
|---|-----------------|-------------|---------------|--------------|
| Income | | | | |
| Pennant and Tournament Income | | | | |
| AC Pennant and Tournament Income | | | | |
| AC Weekend Pennants Lawn Fee Income | \$1,025.45 | \$938.18 | \$87.27 | 9.3% |
| AC Other Pennants Reg Fee Income | \$0.00 | \$962.24 | -\$962.24 | (100.0)% |
| AC Tournaments Reg Fee Income | \$1,408.95 | \$1,986.51 | -\$577.56 | (29.1)% |
| Total AC Pennant and Tournament Income | \$2,434.40 | \$3,886.93 | -\$1,452.53 | (37.4)% |
| GC Pennants and Tournament Income | | | | |
| GC Weekend Pennants Lawn Fee Income | \$2,749.09 | \$1,527.27 | \$1,221.82 | 80.0% |
| GC Other Pennants Reg Fee Income | \$1,222.03 | \$1,165.91 | \$56.12 | 4.8% |
| GC Other Pennants Reg Adm Fee Income | -\$20.00 | \$0.00 | -\$20.00 | NA |
| GC Other Pennants Lawn Fee Income | \$2,269.11 | \$1,832.73 | \$436.38 | 23.8% |
| GC Tournaments Reg Fee Income | \$910.94 | \$1,652.16 | -\$741.22 | (44.9)% |
| GC Tournaments Reg Adm Fee Income | \$16.64 | \$0.00 | \$16.64 | NA |
| GC Fluerieu Pennants Reg Fee Income | \$216.37 | \$81.82 | \$134.55 | 164.4% |
| Total GC Pennants and Tournament Income | \$7,364.18 | \$6,259.89 | \$1,104.29 | 17.6% |
| Total Pennant and Tournament Income | \$9,798.58 | \$10,146.82 | -\$348.24 | (3.4)% |
| Club Affiliation, Player Registration & Insurance | | | | |
| Affiliation Income | | | | |
| Affiliation Fees City Income | \$360.00 | \$0.00 | \$360.00 | NA |
| Affiliation fees Country Income | \$420.00 | \$0.00 | \$420.00 | NA |
| Total Affiliation Income | \$780.00 | \$0.00 | \$780.00 | NA |
| Player Registration Income | | | | |
| Player Registration Fees City Income | \$20,493.42 | \$0.00 | \$20,493.42 | NA |
| Player Registration Fees Country Income | \$6,902.72 | \$0.00 | \$6,902.72 | NA |
| Total Player Registration Income | \$27,396.14 | \$0.00 | \$27,396.14 | NA |
| Club Public Liability Insurance income | | | | |
| Club P/L Insurance Income | \$7.95 | \$0.00 | \$7.95 | NA |
| Total Club Public Liability Insurance income | \$7.95 | \$0.00 | \$7.95 | NA |
| Total Club Affiliation, Player Registration & Insurance | \$28,184.09 | \$0.00 | \$28,184.09 | NA |
| Equipment, Refereeing and Coaching Income | | | | |
| AC Refereeing Sales Income | | | | |
| AC Refereeing Books Sales Income | \$30.00 | \$0.00 | \$30.00 | NA |
| Total AC Refereeing Sales Income | \$30.00 | \$0.00 | \$30.00 | NA |
| GC Coaching Sales Income | | | | |
| GC Coaching Books Sales Income | \$36.36 | \$0.00 | \$36.36 | NA |
| Total GC Coaching Sales Income | \$36.36 | \$0.00 | \$36.36 | NA |
| GB Coaching Sales Income | | | | |
| GB Coaching Books Sales Income | \$18.18 | \$0.00 | \$18.18 | NA |
| Total GB Coaching Sales Income | \$18.18 | \$0.00 | \$18.18 | NA |
| Total Equipment, Refereeing and Coaching Income | \$84.54 | \$0.00 | \$84.54 | NA |
| CSA Activities | | | | |
| Club House & Lawn Hire Income | | | | |
| Room Hire Income | \$136.36 | \$0.00 | \$136.36 | NA |
| Total Club House & Lawn Hire Income | \$136.36 | \$0.00 | \$136.36 | NA |
| Bar, Food and Drink Income | | | | |
| Bar Sales Income | \$224.09 | \$120.00 | \$104.09 | 86.7% |
| Food & Drink Sales Income | \$98.59 | \$90.00 | \$8.59 | 9.5% |
| Total Bar, Food and Drink Income | \$322.68 | \$210.00 | \$112.68 | 53.7% |

Profit & Loss [Budget Analysis]

July 2021 To September 2021

ABN: 62 267 815 857

Email: finance@sacroquet.com.au

| | Selected Period | Budgeted | \$ Difference | % Difference |
|---|-----------------|-------------|---------------|--------------|
| Total CSA Activities | \$459.04 | \$210.00 | \$249.04 | 118.6% |
| Grants, Sponsorship & Fundraising Income | | | | |
| Grants Income | | | | |
| Sport and Recreation Sustainability Program | \$35,000.00 | \$35,000.00 | \$0.00 | 0.0% |
| Total Grants Income | \$35,000.00 | \$35,000.00 | \$0.00 | 0.0% |
| Total Grants, Sponsorship & Fundraising Income | \$35,000.00 | \$35,000.00 | \$0.00 | 0.0% |
| Total Income | \$73,526.25 | \$45,356.82 | \$28,169.43 | 62.1% |
| Cost Of Sales | | | | |
| Pennant and Tournament COS | | | | |
| GC Pennant and Tournament COS | | | | |
| GC Tournaments Other Costs COS | \$224.97 | \$150.00 | \$74.97 | 50.0% |
| GC Fluerieu Pennants Other Costs COS | \$0.00 | \$40.00 | -\$40.00 | (100.0)% |
| Total GC Pennant and Tournament COS | \$224.97 | \$190.00 | \$34.97 | 18.4% |
| Total Pennant and Tournament COS | \$224.97 | \$190.00 | \$34.97 | 18.4% |
| Club Affiliation, Player Registration & Insurance | | | | |
| Affiliation COS | | | | |
| Sports SA Membership & Affiliation Fee | \$0.00 | \$320.00 | -\$320.00 | (100.0)% |
| Volunteering SA & NT | \$86.36 | \$95.00 | -\$8.64 | (9.1)% |
| Total Affiliation COS | \$86.36 | \$415.00 | -\$328.64 | (79.2)% |
| Player Registration COS | | | | |
| Player Registration Cards COS | \$248.91 | \$500.00 | -\$251.09 | (50.2)% |
| Total Player Registration COS | \$248.91 | \$500.00 | -\$251.09 | (50.2)% |
| Total Club Affiliation, Player Registration & Insurance | \$335.27 | \$915.00 | -\$579.73 | (63.4)% |
| Equipment Refereeing & Coaching COS | | | | |
| AC Coaching Cost of Sales | | | | |
| AC Coaching Accommodation COS | \$0.00 | \$100.00 | -\$100.00 | (100.0)% |
| AC Coaching Books COS | \$0.00 | \$400.00 | -\$400.00 | (100.0)% |
| Total AC Coaching Cost of Sales | \$0.00 | \$500.00 | -\$500.00 | (100.0)% |
| AC Refereeing Cost of Sales | | | | |
| AC Refereeing Books COS | -\$524.00 | \$0.00 | -\$524.00 | NA |
| AC Refereeing Stationary & Printing COS | \$59.91 | \$0.00 | \$59.91 | NA |
| Total AC Refereeing Cost of Sales | -\$464.09 | \$0.00 | -\$464.09 | NA |
| GC Coaching Cost of Sales | | | | |
| GC Coaching Accommodation COS | \$0.00 | \$100.00 | -\$100.00 | (100.0)% |
| Total GC Coaching Cost of Sales | \$0.00 | \$100.00 | -\$100.00 | (100.0)% |
| GC Refereeing Cost of Sales | | | | |
| GC Refereeing Travel COS | \$0.00 | \$180.00 | -\$180.00 | (100.0)% |
| GC Refereeing Accommodation COS | \$0.00 | \$300.00 | -\$300.00 | (100.0)% |
| Total GC Refereeing Cost of Sales | \$0.00 | \$480.00 | -\$480.00 | (100.0)% |
| GB Coaching Cost of Sales | | | | |
| GB Coaching Books COS | -\$20.00 | \$0.00 | -\$20.00 | NA |
| Total GB Coaching Cost of Sales | -\$20.00 | \$0.00 | -\$20.00 | NA |
| Equipment Purchases COS | | | | |
| Court Equipment Purchases | \$285.00 | \$0.00 | \$285.00 | NA |
| Court Equipment Hutt Rd | \$0.00 | \$500.00 | -\$500.00 | (100.0)% |
| Playing Equipment Purchases | \$0.00 | \$3,500.00 | -\$3,500.00 | (100.0)% |
| Total Equipment Purchases COS | \$285.00 | \$4,000.00 | -\$3,715.00 | (92.9)% |
| Total Equipment Refereeing & Coaching COS | -\$199.09 | \$5,080.00 | -\$5,279.09 | (103.9)% |

Profit & Loss [Budget Analysis]

July 2021 To September 2021

ABN: 62 267 815 857

Email: finance@sacroquet.com.au

| | Selected Period | Budgeted | \$ Difference | % Difference |
|--|-----------------|-------------|---------------|--------------|
| CSA Activities COS | | | | |
| Bar Expenses COS | | | | |
| Bar Purchases COS | \$0.00 | \$50.00 | -\$50.00 | (100.0)% |
| Bar Equipment COS | \$0.00 | \$100.00 | -\$100.00 | (100.0)% |
| Total Bar Expenses COS | \$0.00 | \$150.00 | -\$150.00 | (100.0)% |
| Food and Drink Expenses COS | | | | |
| Food and Drink Purchases COS | \$77.73 | \$60.00 | \$17.73 | 29.6% |
| Total Food and Drink Expenses COS | \$77.73 | \$60.00 | \$17.73 | 29.6% |
| Total CSA Activities COS | \$77.73 | \$210.00 | -\$132.27 | (63.0)% |
| State Team COS | | | | |
| State Team GC | | | | |
| State Team GC Uniforms | \$272.73 | \$240.00 | \$32.73 | 13.6% |
| State Team GC Coaching COS | \$45.45 | \$800.00 | -\$754.55 | (94.3)% |
| State Team GC Other COS | \$205.04 | \$0.00 | \$205.04 | NA |
| State Team GC Gold Medal COS | \$0.00 | \$300.00 | -\$300.00 | (100.0)% |
| Total State Team GC | \$523.22 | \$1,340.00 | -\$816.78 | (61.0)% |
| Total State Team COS | \$523.22 | \$1,340.00 | -\$816.78 | (61.0)% |
| Sports Development COS | | | | |
| Sports Development Volunteer Support COS | | | | |
| S/D Volunteer Support General COS | \$0.00 | \$500.00 | -\$500.00 | (100.0)% |
| Volunteer Training | \$0.00 | \$500.00 | -\$500.00 | (100.0)% |
| Volunteer Gifts COS | \$0.00 | \$500.00 | -\$500.00 | (100.0)% |
| Volunteer Functions | \$0.00 | \$500.00 | -\$500.00 | (100.0)% |
| Volunteer Honoraria COS | \$1,000.00 | \$3,000.00 | -\$2,000.00 | (66.7)% |
| Total Sports Development Volunteer Support COS | \$1,000.00 | \$5,000.00 | -\$4,000.00 | (80.0)% |
| Total Sports Development COS | \$1,000.00 | \$5,000.00 | -\$4,000.00 | (80.0)% |
| Lawn and Surrounds COS | | | | |
| Lawn Care Contract COS | \$5,907.27 | \$5,907.30 | -\$0.03 | 0.0% |
| Lawn Care Non Contract COS | \$715.00 | \$600.00 | \$115.00 | 19.2% |
| Lawn Marking Commodities | \$0.00 | \$200.00 | -\$200.00 | (100.0)% |
| Lawn Surrounds and Hedge Care | \$1,717.64 | \$1,600.00 | \$117.64 | 7.4% |
| Lawn Water COS | \$473.00 | \$0.00 | \$473.00 | NA |
| Lawn Licence COS | \$0.00 | \$1,000.00 | -\$1,000.00 | (100.0)% |
| Lawn Lease COS | \$0.00 | \$1,700.00 | -\$1,700.00 | (100.0)% |
| Lawn Equipment Shed Lease Fee COS | \$0.00 | \$400.00 | -\$400.00 | (100.0)% |
| Total Lawn and Surrounds COS | \$8,812.91 | \$11,407.30 | -\$2,594.39 | (22.7)% |
| Total Cost Of Sales | \$10,775.01 | \$24,142.30 | -\$13,367.29 | (55.4)% |
| Gross Profit | \$62,751.24 | \$21,214.52 | \$41,536.72 | 195.8% |
| Expenses | | | | |
| Accounting | | | | |
| MYOB Fees | \$327.90 | \$442.65 | -\$114.75 | (25.9)% |
| Auditing Costs | \$500.00 | \$500.00 | \$0.00 | 0.0% |
| Total Accounting | \$827.90 | \$942.65 | -\$114.75 | (12.2)% |
| Club House Expenses | | | | |
| Cleaning Expenses | \$960.00 | \$1,040.01 | -\$80.01 | (7.7)% |
| Electricity Expenses | \$390.00 | \$300.00 | \$90.00 | 30.0% |
| Club House Water Expenses | \$244.23 | \$480.00 | -\$235.77 | (49.1)% |
| Lease Expenses | -\$214.55 | \$2,360.00 | -\$2,574.55 | (109.1)% |
| Kitchen & Other Consumables | \$57.50 | \$243.24 | -\$185.74 | (76.4)% |

Profit & Loss [Budget Analysis]

July 2021 To September 2021

ABN: 62 267 815 857

Email: finance@sacroquet.com.au

| | Selected Period | Budgeted | \$ Difference | % Difference |
|-----------------------------------|-----------------|-------------|---------------|--------------|
| Office Equipment | \$34.00 | \$600.00 | -\$566.00 | (94.3)% |
| Stationery | \$119.75 | \$150.00 | -\$30.25 | (20.2)% |
| Printing | \$0.00 | \$150.00 | -\$150.00 | (100.0)% |
| Postage | \$93.72 | \$0.00 | \$93.72 | NA |
| Clubhouse Furniture & Fittings | \$0.00 | \$500.00 | -\$500.00 | (100.0)% |
| Sundry Office Expenses | \$0.00 | \$60.00 | -\$60.00 | (100.0)% |
| Security | | | | |
| Security Keys | \$82.73 | \$100.00 | -\$17.27 | (17.3)% |
| Total Security | \$82.73 | \$100.00 | -\$17.27 | (17.3)% |
| Total Club House Expenses | \$1,767.38 | \$5,983.25 | -\$4,215.87 | (70.5)% |
| Communications & IT | | | | |
| Internet and Phone | -\$124.13 | \$562.50 | -\$686.63 | (122.1)% |
| Website | | | | |
| Web Site Annual Fees | \$358.38 | \$0.00 | \$358.38 | NA |
| Website Development | \$0.00 | \$300.00 | -\$300.00 | (100.0)% |
| Computer Expenses | | | | |
| Computer Equipment | \$0.00 | \$350.00 | -\$350.00 | (100.0)% |
| Total Computer Expenses | \$0.00 | \$350.00 | -\$350.00 | (100.0)% |
| Total Communications & IT | \$234.25 | \$1,212.50 | -\$978.25 | (80.7)% |
| General Repairs & Maintenance | \$943.00 | \$0.00 | \$943.00 | NA |
| Payroll Expenses | | | | |
| Wages & Salaries Expenses | \$2,351.71 | \$0.00 | \$2,351.71 | NA |
| Staff Training Expenses | \$90.01 | \$0.00 | \$90.01 | NA |
| Total Payroll Expenses | \$2,441.72 | \$0.00 | \$2,441.72 | NA |
| Board & Governance Expenses | | | | |
| Board Training | | | | |
| Board Governance Training | \$0.00 | \$3,300.00 | -\$3,300.00 | (100.0)% |
| Total Board Training | \$0.00 | \$3,300.00 | -\$3,300.00 | (100.0)% |
| Governance Document Review | | | | |
| Constitution Review | \$3,800.00 | \$3,810.00 | -\$10.00 | (0.3)% |
| Total Governance Document Review | \$3,800.00 | \$3,810.00 | -\$10.00 | (0.3)% |
| Total Board & Governance Expenses | \$3,800.00 | \$7,110.00 | -\$3,310.00 | (46.6)% |
| Total Expenses | \$10,014.25 | \$15,248.40 | -\$5,234.15 | (34.3)% |
| Operating Profit | \$52,736.99 | \$5,966.12 | \$46,770.87 | 783.9% |
| Other Income | | | | |
| Interest Income | | | | |
| BSA Accounts Interest | | | | |
| Bank Interest BSA Trading A/C | \$0.66 | \$0.00 | \$0.66 | NA |
| Bank Interest BSA Savings A/c | \$1.30 | \$0.00 | \$1.30 | NA |
| Total BSA Accounts Interest | \$1.96 | \$0.00 | \$1.96 | NA |
| PCCU Accounts Interest | | | | |
| Bank Interest PCCU Online A/C | \$0.01 | \$0.00 | \$0.01 | NA |
| Bank Interest PCCU Business A/C | \$1.93 | \$0.00 | \$1.93 | NA |
| Total PCCU Accounts Interest | \$1.94 | \$0.00 | \$1.94 | NA |
| Total Interest Income | \$3.90 | \$0.00 | \$3.90 | NA |
| Other Income | \$0.10 | \$0.00 | \$0.10 | NA |
| Mallet sales commission | -\$9.09 | \$0.00 | -\$9.09 | NA |
| Total Other Income | -\$5.09 | \$0.00 | -\$5.09 | NA |

Profit & Loss [Budget Analysis]

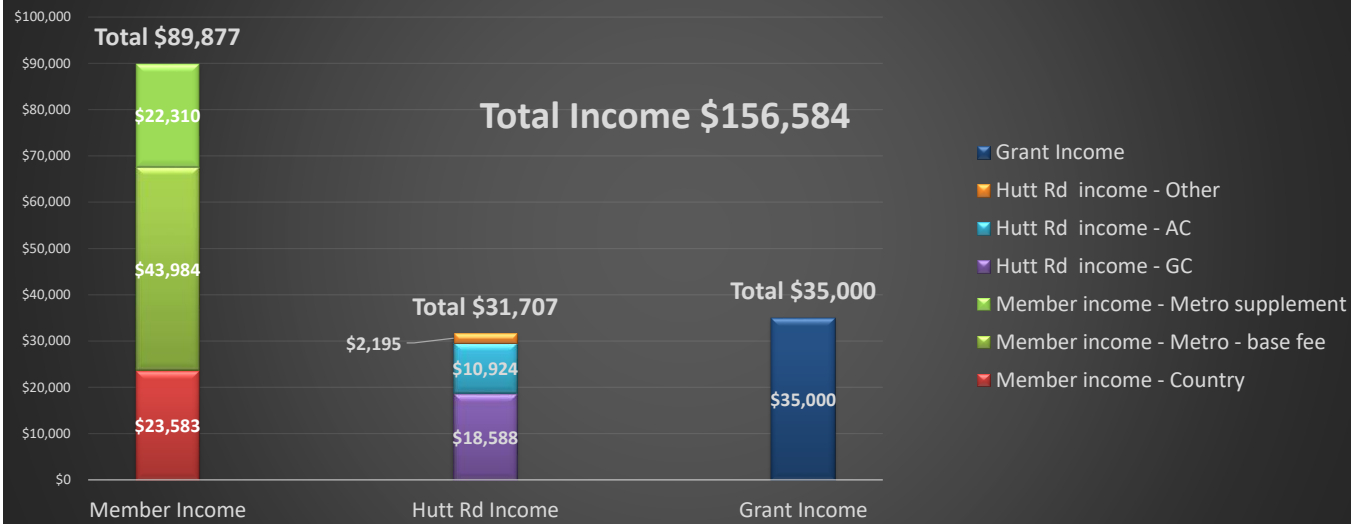
July 2021 To September 2021

ABN: 62 267 815 857

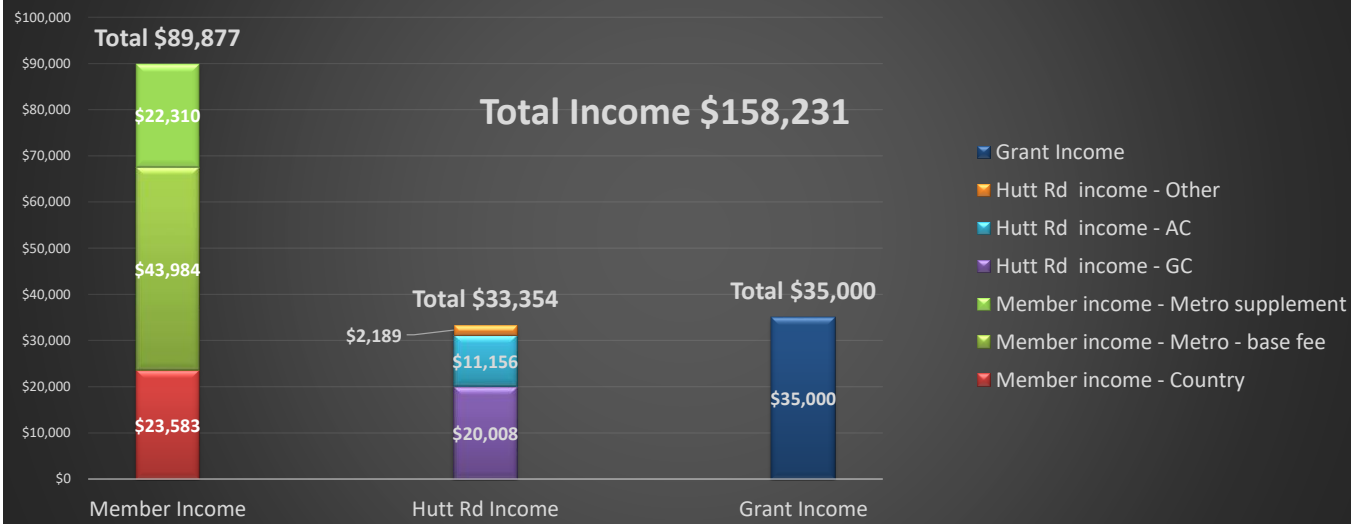
Email: finance@sacroquet.com.au

| | Selected Period | Budgeted | \$ Difference | % Difference |
|----------------------|-----------------|------------|---------------|--------------|
| Total Other Expenses | \$0.00 | \$0.00 | \$0.00 | NA |
| Net Profit/(Loss) | \$52,731.90 | \$5,966.12 | \$46,765.78 | 783.9% |

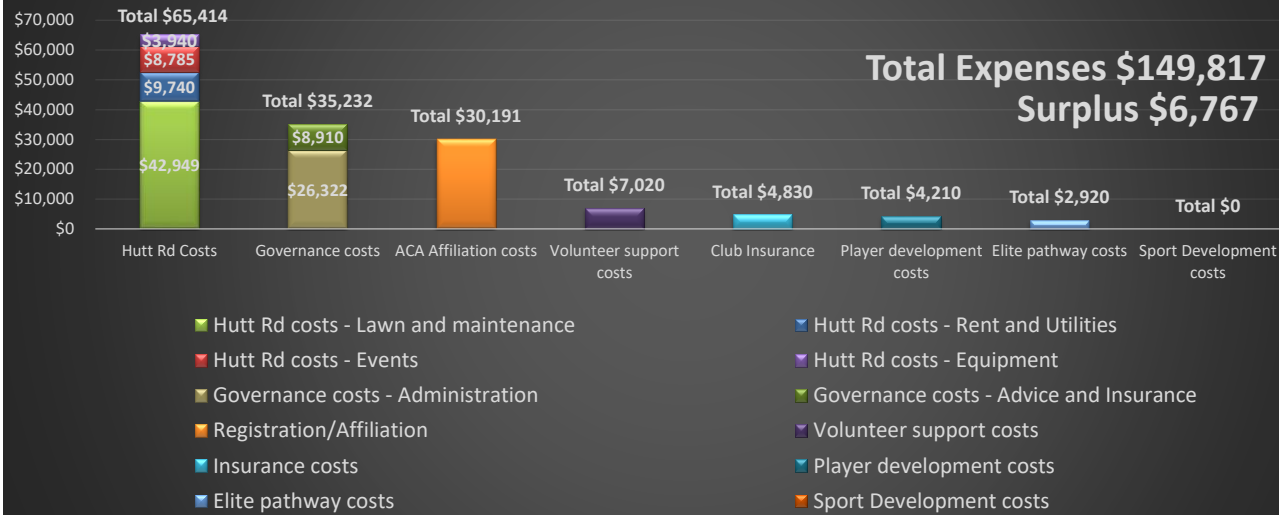
Croquet SA Budget Income By Source 21/22



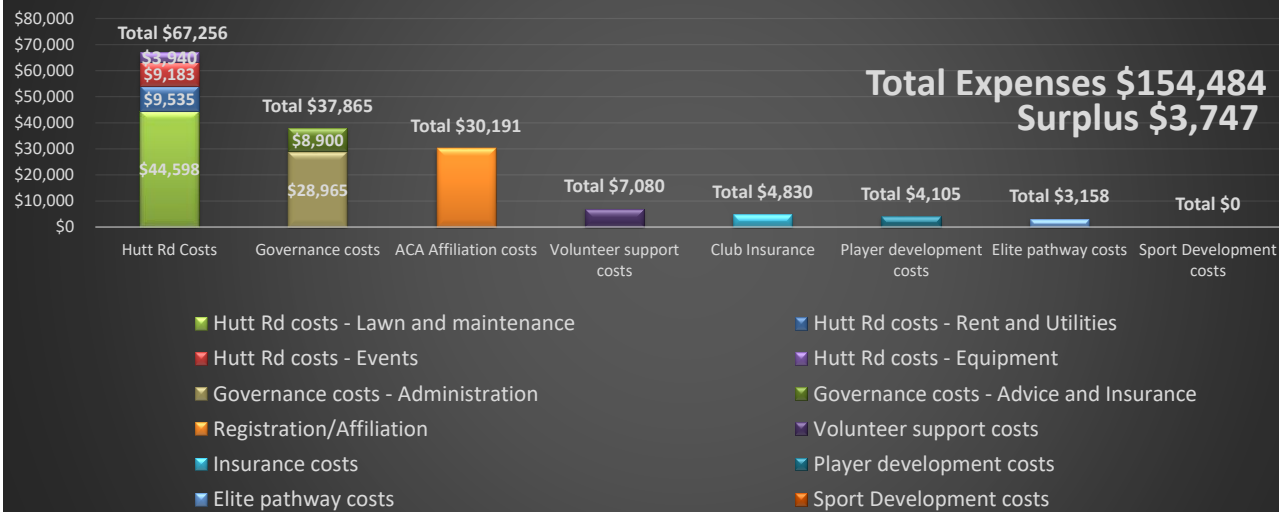
Croquet SA Forecast Income By Source 21/22



Croquet SA Budget Expenditure By Source 21/22



Croquet SA Forecast Expenditure By Source 21/22



AC Director Report

Croquet SA Board Meeting October 11, 2021

Coaching

Kadina coaching clinic on October 30th in hand. 5 new AC coaches will be trained and about 15 players will attend the coaching session.

Refereeing

5 new referees have been accredited bringing the total to 19.

Events

The C B Sharp Gold Medal attracted 8 entrants and was won by Simon Hockey. Dwayne McCormick was runner-up.

There are 6 entries for the SA Men's Open Singles and 4 for the SA Women's Open Singles.

Selection

Invitations will soon be sent for the ACA Bronze Medal event – November 6 – 7, 2021.

Several new logos and designs for polo shirts and track suit tops have been selected by a Uniform subcommittee and sent to members of the AC and GC squads for consideration.

Handicapping

Handicap lists have been updated and uploaded to the website following the Norwood Singles Tournament and the C B Sharp events.

Roger Buddle
AC Director
7 October, 2021

GC REPORT TO BOARD OCTOBER 2021

- The GC Committee would like to thank Roger and the AC members who have recently moved the hoops at Hutt Road
- The suggested dates for the ISS in Adelaide in 2022 are 7th – 18th September . This avoids school holidays (grandparent duties effect many volunteers) and the AFL Grand Final.
- Under 21 is in danger of collapse. To avert this Greg Berry would like to run coaching sessions for under 21's next May. Grant application is in process for this.
- 6 sessions of Rules have commenced at various locations with good attendance numbers. Organisers are John Arney and Anne Woodhouse with assistance of other referees.
- Kim Millhouse has advised he wishes to step down from the role of GC coaching co-ordinator due to ill health. The committee is seeking a replacement.
- Scoreboards for the ISS and competitions. Robert Brown – Transforma Mallets- has produced a prototype which could be used for both AC and GC. He will supply a costing for these – further information as it comes to hand. Possible Active Grant would be suitable for this.
- Archiving, drop box and Croquet SA One Drive. The committee would like to see a policy on the management of storage of information, both in current use and for archiving.
- John Arney has ordered the Referee Vests.